



May 18-20, 2009 | Hyatt Regency Chicago

CleanMed 2009

Environmental Procurement: Moving the Market

Robert Gotto

Kaiser Permanente

Kaiser Permanente

**The largest non-profit healthcare system
in the US**

**\$34bn operating revenue
\$13bn spend**



8.6M members



**13,000 physicians
153,000 employees**



**34 acute care hospitals
431 medical office buildings**

Why is the Environment important to KP?

Our Mission for 60 Years:

"To improve the health of our members and the communities we serve"



Noon-hour loudspeaker health education program in Kaiser Shipyard, Richmond.
Staff physician talking on the common cold

From *Industrial Medicine*, 14:4, April 1945

What does EPP mean to KP Procurement?

Natural
Resources

Waste

Demand
Management

Waste Reduction



Eliminate
Targeted
Chemicals

Energy Efficiency
& Renewable Energy

Toxics

Energy

KP Product Achievements

26 implemented
EPP successes

Elimination of mercury



1998

Nitrile Exam Gloves



2002

PVC-free carpet



2002

Healthy Picks



2005

KP Existing Infrastructure

Guiding Principles & Policy



Detailed Goals



EPP Manager



Training



EPP Specifications

A screenshot of a document titled 'EPP WHO GENERATOR SPECIFICATION'. The document is organized into several sections with green headers: 'GENERAL INFORMATION', 'SPECIFICATIONS', 'TESTING', 'OPERATION', and 'MAINTENANCE'. Each section contains a list of items with corresponding values or descriptions.

No shortage of opp



\$12M savings

es

45 EPEAT Gold successes by 2008

Reprocessing single-use Medical Devices



2005-2009

Fleet Rightsizing



2008

EPEAT Gold Computers



2008

Lighting



2008

Filtered Water



2009

Rigid Endoscopy



2008

Sustainable Fabric



2009

KP Product Priorities for 2009 / 2010

Elimination of
DEHP/PVC from NICU



Green Cleaners



National
Recycling
Program



Healthy Picks

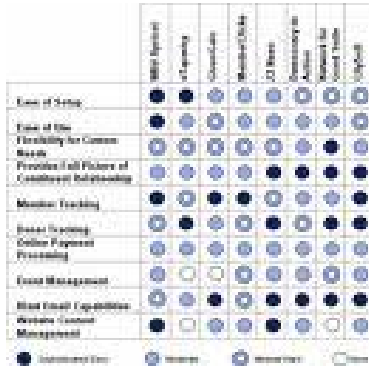


Integrated
Pest Management



KP Infrastructure Priorities for 2009/2010

Executive Opportunity Dashboard



Improved impact metrics



Product level disclosure in RFP



Alignment of goals with GPO



Create database baseline tool



Thankyou